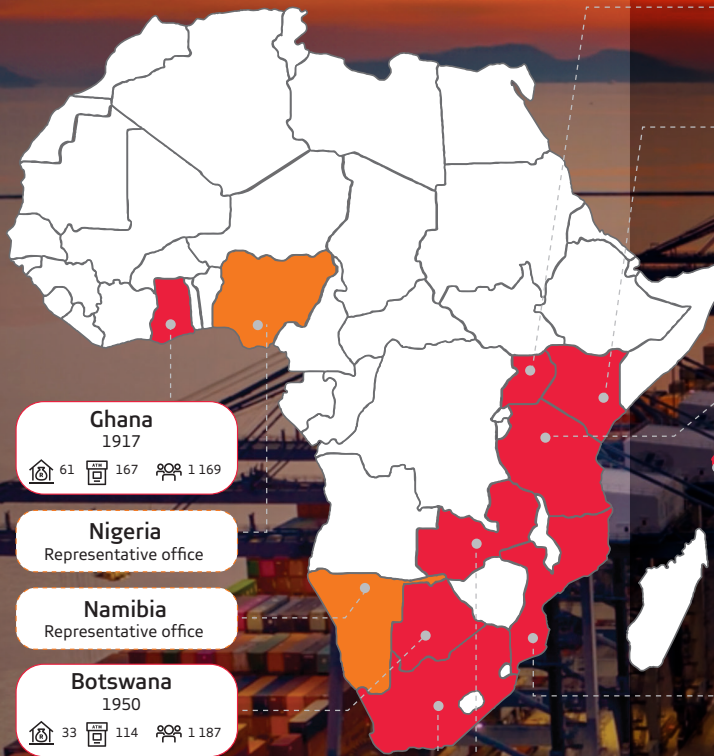


Why partner with Absa

- We have 150+ years of experience on the African continent.
- International reach with global offices in New York, London and Beijing.
- Listed on the Johannesburg Stock Exchange in South Africa.
- A well-capitalised and independently funded bank.
- Sizeable Market Cap of R136.6 billion (~\$7.3 billion).
- Universal bank across all markets with strong capabilities in:
 - *Personal and Business Banking*
 - *Corporate and Investment Banking*
 - *Wealth and Investment Management*
 - *Insurance.*
- Leading digital innovation with mobile and cashless banking with digital partnerships.
- Strong risk and compliance culture with experts in navigating local operating environments and regulatory requirements.
- Market-leading macroeconomic insights and thought leadership.
- A Force for Good in our communities through our landmark "Ready to Work" programmes and expansive CSR agenda.
- Award-winning focus on sustainable business through our sustainable linked financing, Green Bonds and ESG linked deposits initiatives.

cib.absa.africa



Uganda
1927
🏠 39 🏧 76 👥 939

Kenya
1916
🏠 85 🏧 211 👥 2 362

Tanzania (Absa)
1925
🏠 18 🏧 60 👥 510

Tanzania (NBC)
1997
🏠 50 🏧 184 👥 1 189

Seychelles
1959
🏠 8 🏧 21 👥 265

Mauritius
1918
🏠 16 🏧 38 👥 728

Mozambique
2002
🏠 45 🏧 111 👥 889

Zambia
1918
🏠 39 🏧 102 👥 896

Ghana
1917
🏠 61 🏧 167 👥 1 169

Nigeria
Representative office

Namibia
Representative office

Botswana
1950
🏠 33 🏧 114 👥 1 187

South Africa
1986
🏠 640 🏧 8 802 👥 29 588

Legend

- 🏠 Branches
- 🏧 ATMs
- 👥 Employees

- Full footprint
- Representative office

🤝 12 million Customers

🏠 1 034 Branches

🏧 9 886 ATMs

- 🌐 - China
- 🌐 - Middle East and Asia
- 🌐 - United Kingdom
- 🌐 - Czech Republic
- 🌐 - United States of America

👥 39 763 Employees

🌍 10 Countries

Your story matters



Payment solutions Efficiency and increased control via sophisticated payment solutions.			Managing risk Local expertise that drives a deep understanding of the risk landscape.		Global markets A market-leading franchise offering comprehensive cross-asset class solutions to global and local institutional clients.
	Working capital Ease payment cycles and guarantee supply chain continuity.		Funding development Designed to realise your growth aspirations.		
		Growing your market Working as a trustworthy partner to grow your market.			Collections solutions A suite of solutions suited to the needs of your market.
	Research Extensive market research published regularly and ad hoc, including conference calls for topics of key interest.			Cash management Access to web-based online platforms, host connectivity, SWIFT capability and one of the largest branch networks in Africa.	

Agriculture As the largest agricultural funder in South Africa, we facilitate investment, infrastructure and trade development to support the full agriculture value chain in Africa.	Diversified & Industrial Absa understands the multi-faceted requirements of diversified and industrials and draw on deep networks and long-term partnerships to support our clients.
Construction Absa's deep-sector expertise has been built through decades of supporting leading construction organisations as they navigate highly competitive markets and subsectors.	Consumer Goods & Services Absa combines bespoke solutions with advisory services to help you adapt to evolving trends and solve regional challenges in this vibrant sector. Absa banks the major retailers in South Africa.
Commercial Property Developing and investing in commercial and residential property requires a specialist focus, honed expertise and the right financial partners as we assist infrastructure development in Africa.	Healthcare Our long-term relationships, significant balance sheet support and deep industry expertise offer incomparable insights and solutions across the entire private healthcare sector.
Financial Institutions Group Absa provides comprehensive support to the sector most pivotal to economies and countries – both for financial and non-banking financial institutions.	Power, Utilities & Infrastructure Absa provides tailored financing solutions and expertise to meet Africa's growing energy and infrastructure demands.
Hospitality Decades of expertise, a supportive balance sheet and deep relationships have positioned us well to support our clients through trying times.	Resources & Energy Absa understands the complexities the sector faces and offers financial and risk management solutions to support its sustainability and growth across the African continent.
Public Sector Absa offers specialist solutions to the public sector, partnering with governments to increase capacity and delivery.	Telecom, Media & Technology Our highly experienced teams of sector specialists have an in-depth understanding of the industry. They offer sector-specific knowledge, skills and experience to help you take the lead in the sector.

Awards TxB 2024



THE ASIAN BANKER
MIDDLE EAST & AFRICA AWARDS 2024
 BEST TRADE FINANCE BANK IN AFRICA



Mosa Tshabalala
 Head: Institutional Trade & DSI Sales
 Absa Corporate and Investment Banking
 E: mosa.tshabalala2@absa.africa
 M: +27 79 482 5481

Kuben Pillay
 Managing Director: Trade and Working
 Capital Corporate Sales, Pan-Africa
 Absa Corporate and Investment Banking
 E: kuben.pillay@absa.africa
 M: +27 64 756 9816