

Africa Tech Summit Nairobi Deal Book 2024

Connecting Ventures & Investors

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Best Investment Bank at the Global Finance Awards 2023

We would like to thank you, our clients, for the confidence and trust you continue to place in our approach, and we affirm our commitment to continue providing you with relevant Pan-African, innovative products and solutions.

We have been awarded **Best Investment Bank** in four categories at the Global Finance World's Best Investment Bank Awards 2023:

Best Investment Bank in Africa
Best Investment Bank in Frontier Markets
Best Investment Bank in South Africa
Best Investment Bank in Mauritius

These accolades belong to us all.

cib.absa.africa





Foreword: Navigating the Future of Fintech in Africa

It is with great pleasure to introduce you to the Africa Tech Summit Deal Book. In the following pages, you will embark on a journey through the dynamic world of fintech, exploring the transformative landscape that defines our continent's financial technology sector. In recent years, the fintech space in Africa has witnessed significant transactions, reflecting the growing importance of technology in our economic landscape.

The Africa Tech Summit Deal Book captures these moments, shedding light on the innovations currently happening Africa's fintech landscape. The opportunities in this area are immense. With over USD\$20bn raised by tech companies in Africa over the past decade, and fintech taking the lion share thereof, the role of venture capital in supporting the growth of the fintech ecosystem in Africa cannot be understated. Despite fluctuations capital raising momentum. Absa remains committed to supporting our clients as they navigate the ever-evolving landscape of fintech in Africa.

At Absa, we are committed to identifying and supporting fintech-related advisory opportunities. From facilitating mergers and acquisitions to capital raising in both public and private markets, our role extends beyond traditional banking boundaries. We navigate the intricacies of balance sheet lending and foster joint venture conversations within the broader Absa Group, ensuring a comprehensive approach to our clients' needs.

In comparing African fintech to the rest of the world, we identify unique challenges and trends. Carve outs and the growing demand for local currency funding are distinctive themes that we expect to continue gaining traction as incumbent institutions seek to unlock value from payment assets, and new age fintech companies seek to localize their funding. The rise of instant payments, embedding financial services into legacy value chains, and a focus on domestic payments infrastructure are all strong themes that we expect to continue shaping discourse on the sector's future.

As you explore the Africa Tech Summit Deal Book, you will not only witness transactions but also stories of collaboration, innovation, and growth. Absa, as a leading Pan-African banking group, takes pride in being a driving force in this transformative journey, connecting dots, unlocking value, and contributing to the continued evolution of fintech in Africa.

I invite you to delve into the possibilities presented within these pages, envision the future, and join us in shaping the narrative of fintech on the African continent.

Adesoji Solanke

Head of Fintech - Investment Banking
Origination
Absa Group





One of the highest-ranked developing countries on the UN's Human Development Index, Barbados has:

- a desirable quality of life
- a longstanding record of political, social and economic stability
- an excellent education system
- healthcare that's amongst the best in the Caribbean

- ✓ direct connections to major international cities
- ✓ world-class telecommunications
- ✓ other reliable utilities island-wide



The Barbados Blue Book

Scan code to see available investment projects.

Key Investment Opportunities

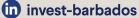
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- Fintech
- ICT
- Global Education
- Niche Manufacturing
- Renewable Energy
- **Medical Tourism**
- Research And Development
- Life Sciences

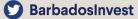
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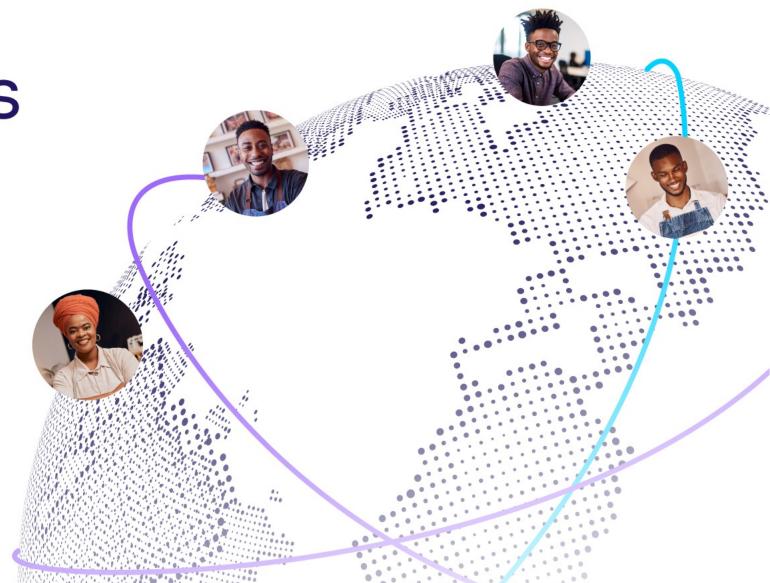
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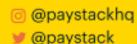




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- Extend your runway. Save up to \$100k on services like AWS, Intercom, and Datadog
- Fundraising support, intros to investors, and expert feedback on accelerator applications
- Access to priority technical support
- Well-documented APIs to help you build custom payments experiences
- Customers can pay you in KES, Pounds, US Dollars, GHS, Naira or any other currencies
- Integrate quickly with commerce platforms like Shopify, WordPress, and Wix

Sector: Financial Services

FinTech, Blockchain, Remittance, Payment, Digital Lending, Investment Management

- **1. PremierCredit** | Series A
- 2. Anchor | Seed
- 3. PayQin Inc | Seed
- **4. Nyumba Zetu** | Self-Funded
- 5. CDF | Angel
- 6. Collect Africa | Seed
- 7. Madu Pay | Pre-seed
- **8. PayTic** | Series A
- **9. SURE.Co** | Pre-seed
- **10. InCash Inc** | Pre-seed
- 11. Vendy | Seed
- 12. Floatpays | Seed
- 13. M-Cash | Seed
- 14. Kyanda Africa | Self-funded
- **15. Cr3dentials** | Self-funded
- **16. Asaak** | Series A

- 17. AgriBORA | Seed
- 18. Power | Seed
- **19. Patapia** | Seed
- **20. Regxta** | Pre-seed
- 21. Astravest | Series A
- **22. Konnect** | Seed
- 23. Franc | Seed
- **24. Oze** | Seed
- 25. Eversend | Seed
- **26. Jahazii** | Pre-seed
- 27. AlphabloQ | Seed
- 28. Bingtellar | Self-funded
- 29. Onlife | Seed
- **30. Kotani Pay** | Seed
- **31. FutureLink** | Seed
- **32. Moni** | Seed

- 33. valU | Series
- 34. SYMPL | Series A
- **35. Dukka** | Pre-seed
- **36. AgroCenta** | Seed
- **37. Creditchek** | Pre-seed
- 38. Tranzak | Pre-seed
- **39. Graph** Pre-seed
- 40. Blue Penguin | Self-funded
- 41. Guhemba Ltd | Pre-seed
- 42. Jua | Angel
- 43. Emerald Finance | Self-funded
- 44. Africa's Pocket | Self-funded
- 45. Ndovu | Pre-seed
- **46. Goodwill Investment** | Series A
- 47. Pyxis | Pre-seed





PremierCredit

FinTech – Zambia

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$15M

Current Funding Level

Series A

Previous Funding Details

\$650K equity & \$4.57 million debt raised from a private equity fund and Impact lender.

Contact Information:

CEO: Chilufya Mutale

Email: cmutale@premiercredit.co.zm

Website: https://www.premiercredit.co.zm

LinkedIn: https://www.linkedin.com/company

/premiercredit-zambia-limited/

Short Description

PremierCredit is a Pan African Challenger Bank for emerging markets.





Anchor

FinTech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$3.4M

Contact Information:

CEO: Segun Adeyemi

Email: segun@getanchor.co **Website:** www.getanchor.co

LinkedIn: https://www.linkedin.com/company

/getanchor

Short Description

Banking as a service & embedded finance for African businesses.





Payqin Inc. FinTech - United States

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2.5M

Current Funding Level

Seed

Previous Funding Details

\$1.7M

Contact Information:

CEO: Fabricer Amalaman

Email: fabrice@payqin.com Website: www.payqin.com

LinkedIn: https://www.linkedin.com/company

/payqin/

Short Description

PayQin simplifies cross-border payments for individual & SMEs. We offers low fees, real-time processing, and a seamless experience that enables businesses to focus on growth, not on the hurdles of international transactions.





Nyumba Zetu

FinTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

COO: Waringa Ngugi

Email: waringa@nyumbazetu.com

Website: https://www.nyumbazetu.com/

LinkedIn: https://www.linkedin.com/company/

nyumba-zetu/

Short Description

Nyumba Zetu is a cloud based software built for landlords and property managers to streamline every aspect of property management, from listings, invoicing, and bill payments to maintenance, expenses, and reporting.





CDF

FinTech - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1.5M

Current Funding Level

Angel

Previous Funding Details

\$300K from family and friends

Contact Information:

CTO: John Kidenda

Email: olmoti8@gmail.com

Website: https://containerdepositfund.com/ **LinkedIn:** https://www.linkedin.com/company

/container-deposit-fund/

Short Description

CDF (Techstars '23) is a fintech startup focused on the African Logistics sector. We are on a mission to double access to trade finance in Africa by 2030.





Collect Africa

FinTech - Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1.5M

Current Funding Level

Seed

Previous Funding Details

\$400K

Contact Information:

CEO: Abraham Ojes

Email: abraham@collect.africa **Website:** www.collectapp.io

LinkedIn: https://www.linkedin.com/co

mpany/collectappdotio/

Short Description

Collect is a payout automation platform designed for modern businesses. With Collect, businesses can make fast, efficient and automated payouts to recipients anywhere in the world.





Madu Pay

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

N/A

Contact Information:

CEO: Jean-Pierre GODEME

Email: jp@madupay.com

Website: www.madupay.com

LinkedIn: https://www.linkedin.com/co

mpany/madupay/

Short Description

Cross-border B2B payments for Francophone Africa.





PayTic

FinTech – Morocco, Canada

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$10M

Current Funding Level

Series A

Previous Funding Details

\$3.7M

Contact Information:

CEO: Imad Boumahdi

Email: iboumahdi@payticconnect.com **Website:** https://payticconnect.com/

LinkedIn: https://www.linkedin.com/comp

any/paytic-connect/

Short Description

PayTic Connect helps banks, credit unions, and fintech companies optimize the management of their payment card programs including scheme invoice analysis and cost savings, data reconciliation, chargebacks, fraud, compliance and more.

We have introduced the first end-to-end SaaS platform that centralizes payment data from all key players and automates processes to remove blind spots and reduce manual effort.

When equipped with PayTic Connect, our clients can manage their payment card programs with more confidence and focus on growing their business instead of the daily procedural inefficiencies.





SURE.Co

FinTech - UAE

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Pre-seed

Previous Funding Details

Corporate venture

Contact Information:

Head of Product: Robbie Marwick

Email: robbie.marwick@sureco.earth

Website: www.savo.earth/sureco

LinkedIn: https://www.linkedin.com/comp

any/sure-co/

Short Description

SURE.Co provides B2B renewable energy (RE) financing and payment solutions for private power developers in Africa.





Incash Inc

FinTech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$600K

Current Funding Level

Pre-seed

Previous Funding Details

Grant from AWS

Contact Information:

COO: Ujjwal Singh

Email: ujjwal.singh@incash.africa **Website:** https://incash.africa/

LinkedIn: https://www.linkedin.com/comp

any/in-cash/

Short Description

We offer employees a flexible way to access their salary before payday by leveraging their payroll data.





Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2.5M

Current Funding Level

Seed

Previous Funding Details

\$1.1M

Contact Information:

CEO: Abdulateef Oluakayode Disu

Email: kayode@vendy.money Website: https://myvendy.com/

LinkedIn: https://www.linkedin.com/comp

any/paywithvendy/

Short Description

Vendy simplifies payments by enabling businesses to accept payments on WhatsApp. Built with a unified payment interface similar to Pix of Brazil and BHIM of India.

Vendy offers multiple payment methods for customers to complete payment transactions, ensuring convenience and flexibility in the payment process.

We're transforming the way businesses handle payments in Africa through our innovative products - our SME App (Mobile & Web), Web APIs, and WhatsApp Payment API.

Our target customers are SMEs, Service Providers, and Enterprises. Company's Tagline: Payments as Simple as a Chat.





Floatpays

FinTech - South Africa

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1M - \$2M

Current Funding Level

Seed

Previous Funding Details

\$3M

Contact Information:

CEO: Simon Ward

Email: simon@floatpays.co.za

Website: https://www.floatpays.com/

LinkedIn: https://www.linkedin.com/comp

any/floatpays/

Short Description

We want to make financial inclusion and wellbeing for every working person on the continent a possibility.

Our mission is to partner with Africa's employers to give their people the ability to instantly access their earned wages whenever they need it, save for their future and manage their money better.





M-Cash

FinTech - Uganda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Seed

Previous Funding Details

Bootstrapped

Contact Information:

R&D Lead: Amanda Nkurunziza

Email: amanda.nkziza@mcash.ug **Website:** https://www.mcash.ug/

LinkedIn: https://www.linkedin.com/in/m-

cash-uganda/

Short Description

M-Cash is the Bridge linking the unbanked masses to the Formal Banking System using Technology.

We are licensed by the Bank of Uganda as a payment system operator and payment service provider.





Kyanda Africa

FinTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

CEO: Collins Kathuli

Email: kathuli@kyanda.africa **Website:** https://kyanda.africa

LinkedIn: https://www.linkedin.com/comp

any/kyandaafrica

Short Description

Kyanda Africa is a Fintech startup that provides accessible and affordable neobank solutions for underserved communities in Africa.

Our user-friendly platform is accessible through both feature phones and smartphones, allowing thousands to access basic financial services that were previously unavailable.





Cr3dentials

Blockchain - United States

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$200K

Current Funding Level

Self-funded

Previous Funding Details

\$10K from ETH Denver Hackathon in 2023

Contact Information:

Co-founder: Elo Mukoro

Email: elomukoro@gmail.com **Website:** www.cr3dentials.xyz

LinkedIn: https://www.linkedin.com/comp

any/cr3dentials/

Short Description

Cr3dentials offers a blockchain-based API suite enabling businesses in emerging markets to build transparent, globally recognized credit histories, enhancing financial trust and accessibility.





Asaak

FinTech – Uganda, Mexico

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Series A

Previous Funding Details

\$6M equity & \$28M debt

Contact Information:

CEO: Kaivan Sattar

Email: kaivan@asaak.co

Website: https://www.asaak.com/

LinkedIn: https://www.linkedin.com/company/asaak/

Short Description

Asset financing for emerging markets with core products of motorcycle loans in Uganda and car loans in Mexico.





AgriBORA

FinTech – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

€1.5M

Current Funding Level

Seed

Previous Funding Details

€1.8M

Contact Information:

CEO: Kizito Odhiambo

Email: kizito.odhiambo@agribora.com

Website: https://agribora.com/

LinkedIn: https://www.linkedin.com/company/

agribora/

Short Description

agriBORA is an agri-fin-tech company empowering agri-merchants to thrive by offering a comprehensive supply chain platform that facilitates the purchase of farming inputs, digitalizes their business operations, and provides access to the off-taker market.





Power Financial Wellness Inc.

FinTech - Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

TBD - Pre-Series A

Current Funding Level

Seed

Previous Funding Details

\$3M closed in 2022

Contact Information:

CEO: Brian Dempsey

Email: brian@m-power.io **Website:** yourpower.io

LinkedIn: https://www.linkedin.com/company/

power-financial-wellness-inc/

Short Description

Power is the digital bank for Africa's workforce. We help workers access their earnings, save and invest, qualify for loans, and enrol in insurance through a single digitized platform.





Patapia

Banking - Uganda

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Seed

Previous Funding Details

\$165K

Contact Information:

CEO: Geoffrey Omoding

Email: geoffrey@patapia.org **Website:** www.patapia.org

LinkedIn: https://www.linkedin.com/company/

patapia/

Short Description

Patapia provides refugee women with microloans and a comprehensive business training program, equipping them with the skills and resources to start and grow their businesses.

By supporting these women, we are not only fostering economic independence but also creating a pathway to self-sufficiency and a future where refugees are productive.

Join us in making a lasting impact and empowering refugee women to thrive as successful entrepreneurs and productive people in their communities.





Regxta FinTech - Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$3M

Current Funding Level

Pre-seed

Previous Funding Details

\$300K

Contact Information:

CEO: Rukayat Bello

Email: rukayat.bello@regxta.com Website: https://www.regxta.com

LinkedIn: https://www.linkedin.com/company/

regxta-global-services/

Short Description

Regxta is an inclusive digital platform that provides quick, easy and simple access to financial services for the Unbanked and micro businesses in rural and semi urban communities across Africa.



Astravest



Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Angel

Previous Funding Details

\$450K

Contact Information:

CEO: Chibuike Goodnews

Email: chibuike@astravestapp.com **Website:** https://astravestapp.com/

LinkedIn: https://www.linkedin.com/company/

astravest/

Short Description

Multicurrency Accounts to help Africans save, transfer and spend. Offering stable investments, international transfers and virtual cards.





Konnect

Payments – Tunisia

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$200K

Contact Information:

Head of BD: Bechir Ennaifer

Email: bechir@konnect.network **Website:** https://konnect.network/

LinkedIn: https://www.linkedin.com/company/

konnect-networks

Short Description

Konnect is a payneer payment facilitator in North Africa.





Franc

FinTech – South Africa

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$1.4M seed & pre-seed

Contact Information:

CEO: Thomas Brennan

Email: thomas@franc.app

Website: https://www.franc.app

LinkedIn: https://www.linkedin.com/company/

francgroup/

Short Description

Franc empowers everyone to invest in leading cash and equity funds effortlessly, aligning perfectly with the global trend toward low-cost (often passive) investments facilitated by roboadvisory.

Franc is more than just an investment platform. Our vision is to drive meaningful social upliftment by empowering users with knowledge and access.





Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Seed

Previous Funding Details

\$4.5M

Contact Information:

CEO: Meghan McCormick

Email: meghan@getoze.com Website: https://getoze.com/

LinkedIn: https://www.linkedin.com/company/

ozeapp/

Short Description

Oze provides banks with an end-to-end digital origination system for MSME loans.

The Oze business app makes our solution unique by supporting the digitization of SME financial data used by our machine-learning model to predict credit risk.





Eversend

FinTech - United Kingdom

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Seed

Previous Funding Details

\$1.2M

Contact Information:

CEO: Stone Atwine

Email: stone@eversend.co **Website:** https://eversend.co

LinkedIn: https://www.linkedin.com/company/

eversend/

Short Description

Eversend offers cross-border money transfers, multi-currency wallets, currency exchange, and virtual cards, serving individuals and businesses in Africa and the global African diaspora.

With robust crypto and fiat APIs, the platform leverages stablecoins to ensure secure, swift, and affordable financial services, seamlessly connecting the African market with the international community.





Jahazii

FinTech – Kenya

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$750M

Current Funding Level

Pre-seed

Previous Funding Details

\$100K

Contact Information:

CEO: Sven Grospitsch

Email: sven@jahazii.io
Website: www.jahazii.io

LinkedIn: https://www.linkedin.com/company/

jahazii/

Short Description

Jahazii provides the infrastructure to source loans, verify customers, and perform financial due diligence for financial institutions to accelerate the disbursement of funds to SMEs.



AlphabloQ



Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1.1M

Current Funding Level

Seed

Previous Funding Details

\$120K

Contact Information:

CEO: Trevor Kimani

Email: trevor.kimani@alphabloq.io

Website: https://alphabloq.io/

LinkedIn: https://www.linkedin.com/company/

alphabloq/

Short Description

A Real World Asset investments platform starting with real estate, reducing the entry barrier and fraud for the most sought after asset class, real estate.





Bingtellar

Remittance – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

CEO: Joshua Tebepina

Email: heyjosh@bingtellar.com **Website:** www.bingtellar.com

LinkedIn: https://www.linkedin.com/company/

growformeafrica/

Short Description

Bingtellar is a payments infrastructure for Global citizens (Freelancers, remote workers, contractors, businesses).

Our on-and-off-ramp suite of products provides a seamless experience that makes it easier, faster and cheaper for anyone to buy and sell crypto, send and receive money across Africa in minutes and thrive in the new global economy.

We're 3x faster and 2x cheaper than traditional methods as we use cost-saving technology (the blockchain) to make it happen and most importantly we give you the freedom to define money in your own way.





Onlife

FinTech - South Africa

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$950K

Current Funding Level

Seed

Previous Funding Details

\$429K

Contact Information:

MD: Siya Metane

Email: siya@onlife.co.za

Website: https://wallet.slikouronlife.co.za/

LinkedIn: https://www.linkedin.com/company/

slikour-on-life/

Short Description

Onlife is a fintech platform for the creator economy. It enables users to create events, lend, sell products, create limited offers, collect user data, develop loyalty program, manage payments, receive etc.





Kotani Pay

Blockchain - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$2M

Contact Information:

CFO: Keith Mandela Makori

Email: keith@kotanipay.com **Website:** https://kotanipay.com

LinkedIn: https://www.linkedin.com/company/

kotanipay/

Short Description

Kotani Pay is a last mile blockchain infrastructure accelerating financial inclusion. Our technology stack enables Blockchain protocols, dApps, and FinTechs to integrate to local payment channels in Africa.





FutureLink Technology

FinTech – Uganda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Seed

Previous Funding Details

N/A

Contact Information:

CEO: Vincent Tumwijukye

Email: vtumwijukye@fltug.com

Website: https://fltug.com

LinkedIn: https://www.linkedin.com/company/

future-link-technologies-ltd/

Short Description

We enable the Africa's unbanked & underbanked to access and choose the most relevant and affordable financial services provided by hundreds of financial cooperatives on our marketplace platform.





Rank Capital Inc (Moni – YC 22)

FinTech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$7M

Current Funding Level

Seed

Previous Funding Details

\$4M pre-seed & seed

Contact Information:

CEO: Femi Iromini

Email: femi@heymoni.com

Website: https://www.moni.africa/

LinkedIn: https://www.linkedin.com/company/

findmoni/

Short Description

Moni uses a community-driven model based on social trust to provide financing to mobile money agents.

- Weekly financing
- Invite-only network
- Joint liability for every credit taken
- Mutual guarantee from every member

All new users come from existing users. When one member defaults, it deprives other members the access to subsequent loans.

These agents are the entry point to distribute financial services to SMEs and Consumers, all within their network.





valU

FinTech – Egypt

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$15+M

Current Funding Level

Series C

Previous Funding Details

\$12.4M

Contact Information:

Investment Director: Yara El Abd

Email: yelabd@valu.com.eg

Website: https://www.valu.com.eg/

LinkedIn: https://www.linkedin.com/company/

valuegypt/

Short Description

valU is a lifestyle-enabling fintech solution, leading the financial inclusion charge through offering banked and unbanked customers flexible and innovative financing options. valU customers can buy, save, invest, transfer and redeem cash through our app and enjoy the fastest approval process.





Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$7M

Current Funding Level

Series A

Previous Funding Details

\$4M pre-seed & seed

Contact Information:

CEO: Mohamed Elfeky

Email: melfeky@sympl.ai **Website:** www.sympl.ai

LinkedIn: https://www.linkedin.com/company/

symplfintech/

Short Description

Sympl is the 1st "SAVE YOUR MONEY PAY LATER" platform to help bank cards holders manage their spending and combat the challenges posed by inflation and devaluation thru providing consumers with a tangible way to maintain their purchasing power. Sympl empowers customers to purchase essential products and services and pay later with zero-interest short-term deferred payment plans.

This unique proposition not only provides a financial safety net but also eliminates the need for pre-registration, thru a streamlined customer experience. We are driven by the moral responsibility of providing financial wellness to communities and peoples lives better using fintech.





Dukka

FinTech – Nigeria

Years in operation: 1 – 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

\$1.3M

Contact Information:

CEO: Keturah Ovio

Email: keturah@dukka.com **Website:** http://dukka.com

LinkedIn: https://www.linkedin.com/company/

dukka/

Short Description

Dukka empowers anyone (solopreneur or business) to sell online & manage everything; from payments, inventory, insights, even peer-to-peer payments. Access to such digital tools unleashes African commerce, moving small businesses from micro to macro growth.





AgroCenta

FinTech - Ghana

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$3M

Current Funding Level

Seed

Previous Funding Details

\$4M

Contact Information:

CEO: Francis Obirikorang

Email: francis@agrocenta.com/ **Website:** https://agrocenta.com/

LinkedIn: https://www.linkedin.com/company/

agrocenta/

Short Description

AgroCenta is an fintech company that is using alternative data to create credit score/digital identities for rural communities in Africa to access financial services.





Creditchek

Fintech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

\$235K

Contact Information:

CEO: Kingsley Ibe

Email: kingsley@creditchek.africa

Website: https://www.creditchek.africa/

LinkedIn: https://www.linkedin.com/company/

creditchek/

Short Description

Creditchek is Cross-border credit reporting platform for Africans in diaspora.

Every year millions of Africans emigrate out of Africa to the US and UK, however, they are unable to access basic financial services like opening a bank account or getting a credit card.

We are making easy for global businesses to access the credit history and identity data of Africans in diaspora to aid their application for a loan or lease. What we are building is similar to Nova Credit in the US but for African Immigrants.





Tranzak

Fintech - Cameroun

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2.5M

Current Funding Level

Pre-seed

Previous Funding Details

\$360K

Contact Information:

CEO: Daniel Ntui

Email: daniel.ntui@tranzak.net **Website:** https://tranzak.net/

LinkedIn: https://www.linkedin.com/company/

tranzaktech/

Short Description

Tranzak is a next generation payment system designed to bridge the gap between the largely unbanked and banked populations in Cameroon and Central Africa by enabling customers securely make and receive payments seamlessly, anywhere, anytime from the convenience of their mobile phones.





Graph (Techstars 23)

Fintech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

N/A

Contact Information:

CEO: Abdul Akubo

Email: abdul@usegraph.co

Website: https://www.usegraph.co/

LinkedIn: https://www.linkedin.com/company/

tranzaktech/

Short Description

All-in-one Payments solutions for global businesses.





The Blu Penguin

FinTech - Ghana

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$300K

Current Funding Level

Self-Founded

Previous Funding Details

Bootstrapped

Contact Information:

CEO: Tenu Awoonor

Email: tenu@theblupenguin.com

Website: https://www.theblupenguin.com/

LinkedIn: https://www.linkedin.com/company/

the-blu-penguin/

Short Description

The Blu Penguin is a fast growing African Fintech with over 3 million customers using our payment infrastructure to make in-store purchases for goods and services. We are the "Square" of Africa, enabling in-store digital payment acceptance for SMEs. Majority of SMEs in Africa accept only cash as a form of in-store payment.

Blu Penguins payment infrastructure enables SMEs to accept card and mobile money payments so financial history can also be established to access credit and financial freedom. We also provide Sales and Inventory management alongside our payment products for SMEs to manage their entire business.





Guhemba Ltd.

FinTech - Rwanda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1.3M

Current Funding Level

Pre-Seed

Previous Funding Details

\$347K

Contact Information:

CEO: Rob Rickard

Email: guhemba@guhemba.com **Website:** https://guhemba.rw/

LinkedIn: https://www.linkedin.com/company/

guhemba/

Short Description

Guhemba is a platform & super-app supporting mobile and e-commerce payments, person-toperson transfers, and a suite of other powerful services, all through unified digital Wallets (personal & merchant)





Jua

FinTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$300K

Current Funding Level

Angel

Previous Funding Details

\$50K angel round

Contact Information:

CEO: Muchiri Elkanah

Email: siliconsavannahmoran@gmail.com

Website: https://www.jua.exchange/

LinkedIn: https://www.linkedin.com/company/

jua-crypto-exchange/

Short Description

Jua is the easiest way to trade, pay and utilize stable coins and bitcoins in Africa. We enable one to access crypto assets with 100 payments in over 5 African countries from as low as \$1





Emerald Finance

FinTech - Zambia

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

CEO: Kabeke Mulenga

Email: kabeke.mulenga@emeraldfinanceltd.com

Website: https://emeraldfinanceltd.com/

LinkedIn: https://www.linkedin.com/company/fin

ance-emerald/

Short Description

We are 1 of 3 lenders providing credit to a market of 8 millions unbanked customers on a mobile money platform.





Africa's Pocket

FinTech - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Self-funded

Previous Funding Details

Bootstrapped

Contact Information:

COO: Moses Richu

Email: moses@africaspocket.com

Website: http://www.africaspocket.com/

LinkedIn: https://www.linkedin.com/company/afri

ca-s-pocket/

Short Description

We make it really easy for Africans to invest. At the heart of our business we're building the largest database of investment goals for Africa's middle-class, to power a highly sticky investment ecosystem.

We're aiming to serve 2M users over the next decade (each investing ~\$200+/month), and in so-doing build Africa's next unicorn.





Ndovu

FinTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

\$2M

Contact Information:

CTO: Gianpaolo De Biase

Email: gp@ndovu.co

Website: https://ndovu.co/

LinkedIn: https://www.linkedin.com/company/

ndovuwealth/

Short Description

Ndovu offers an array of curated funds, strategically selected to cover local and global sectors, including technology, healthcare, and finance.

We are democratising Investments and savings in Africa.





Goodwell Investments

FinTech – Netherlands

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

EUR 100M

Current Funding Level

Series A

Previous Funding Details

EUR 200M+ AUM

Contact Information:

Senior Investment Manager: Wycliffe Bitta

Email: bitta@goodwell.nl **Website:** https://goodwell.nl/

LinkedIn: https://www.linkedin.com/company/

goodwell-investments/

Short Description

Goodwell Investments is a pioneering impact investment firm dedicated to fostering inclusive growth. Since our inception in 2004, we've been at the forefront of creating positive change in sectors that provide essential goods, services, and income opportunities to underserved communities in Africa and India.

Our Approach: At Goodwell, we specialise in providing early-stage equity to high-growth, high-impact businesses. With a robust track record spanning over 15 + years and teams strategically located in Kenya, Nigeria, South Africa, and the Netherlands, we've demonstrated the ability to deliver substantial social impact alongside strong financial returns.





Pyxis

FinTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

\$200K

Contact Information:

CEO: April Long

Email: april@pyxis.money

Website: https://pyxisvault.com/

LinkedIn: https://www.linkedin.com/company/

pyxismoney/

Short Description

Pyxis connects payment players in Asia and Africa to build connectivity for trades, payments and remittances to happen.



Sector: AgriTech

- 1. Upande | Series A
- **2. Terraa** | Pre-seed
- **3. SwiftVEE** | Series A
- 4. Cinch | Seed
- 5. Seniatra | Seed
- 6. AquaTech | Seed
- 7. RHEA | Pre-seed
- 8. Sio Vally | Pre-seed
- 9. Node Bio | Pre-seed
- 10. Grow For Me | Seed
- 11. Hello Tractor | Series A
- 12. Agri-Innova | Seed
- **13. Maua Mazuri** | Series A

- 14. Stable Foods | Seed
- **15. ReNile** | Pre-seed
- **16. Kokari Coconuts** | Seed
- 17. EzyAgric | Seed
- **18. Mazaohub** | Seed
- 19. McQuillian Farms | Preseed
- 20. Ntakye Holding | Pre-seed
- 21. Winich Farms | Seed





Upande Limited

AgriTech – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

€100K loan

Contact Information:

CEO: Johannes (Mark) de Blois

Email: mark@upande.com **Website:** www.upande.com

LinkedIn: https://www.linkedin.com/co

mpany/upande-ltd./

Short Description

Upande is about Smart Management of Assets in Real Time (SMART). Our affordable platforms track assets including facilities, farms, utilities and trucks. Sensors transmit live data to the UpandeERP cloud.





Terraa

AgriTech – Morocco

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Pre-seed

Previous Funding Details

\$2.15M

Contact Information:

CEO: Youssef Benkirane

Email: youssef@terraa.org **Website:** https://terraa.co/

LinkedIn: https://www.linkedin.com/company

/terraa-group

Short Description

A farm-to-retail platform that connects farmers to retailers in Africa, with the aim of improving farmers' margins, reducing price inflation and fighting food waste.





SwiftVEE

AgriTech - Namibia, South Africa

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1M - \$7M

Current Funding Level

Series A

Previous Funding Details

\$3M

Contact Information:

CEO: Russel Luck

Email: russel@swiftvee.com **Website:** www.swiftvee.com

LinkedIn: https://www.linkedin.com/company

/swiftvee/

Short Description

SwiftVEE is a real-time livestock trading platform operating in South Africa, Namibia, Botswana and Zimbabwe. It uses machine learning to create alternative risk scores for financial institutions to offer users banking and insurance products.

SwiftVEE has solidified itself as the largest digital livestock and game trading platform in Africa and positioning itself to expand into Asia, North-America, UAE and Europe in the next 12-24 months.





Cinch

AgriTech – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Seed

Previous Funding Details

Equity and debt

Contact Information:

CEO: Alexander Fankuchen

Email: alexander@cinchmarkets.com **Website:** www.cinchmarkets.com

LinkedIn: https://www.linkedin.com/company

/cinch-markets-ltd

Short Description

We manage land assets to unlock the value for smallholders and their communities.



Seniatna

Seniatna AgriTech – Tunisia, France

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

€900K

Current Funding Level

Seed

Previous Funding Details

€300K Angel + Debt & Grant + Pre-Seed

Contact Information:

Founder: Neil Boussofara

Email: hello@seniatna.com

Website: seniatna.fr

LinkedIn: https://www.linkedin.com/company

/seniatna/

Short Description

Digital platform transforming African grocery production—artisanal harissa, pasta—by empowering rural women with comprehensive logistics, quality, financial, and marketing solutions, safeguarding artisanal heritage.





AquaTech

AgriTech – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$25M

Current Funding Level

Seed

Previous Funding Details

\$1.7M equity fund closed in 2023 led by Aquaspark.

Contact Information:

CEO: Dave Okech

Email: daveokech8@gmail.com

Website: http://www.aquarech.com/LinkedIn: https://www.linkedin.com/co

mpany/aquarechlimited/

Short Description

We are an AquaTech startup leveraging on mobile app technology to improve productivity and market linkages for small and mediumsized fish farmers.





RHEA

AgriTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

\$75K

Contact Information:

CEO: Priscilla Wakarera

Email: priscilla.wakarera@rhea.africa

Website: www.rhea.africa

LinkedIn: https://www.linkedin.com/co

mpany/rhea-africa/

Short Description

Rhea develops IOT soil analysis devices with a ML recommendation software and offers soil testing as a service making soil testing accessible, convenient and timely for the 7.5 million smallholder farmers in Kenya.





Sio Vally Technologies

AgriTech – Uganda

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$350K

Current Funding Level

Pre-seed

Previous Funding Details

\$350K

Contact Information:

CEO: Trevor Siu

Email: trevor.siu@siovalley.tech **Website:** https://siovalley.tech/

LinkedIn: https://www.linkedin.com/company/

sio-valley-technologies/

Short Description

SioValley Technologies is an African company dedicated to finding solutions to humanity's greatest problems with answers in nature.

Our inaugural product, KaFresh, works to extend the shelf life of plants at room temperature using ONLY 4 natural, edible, FDA approved ingredients. It's ~90% cheaper than cold rooms and more effective. We've kept tomatoes fresh up to 180 days (6 months), yams up to 150 days, avocados up to 45 days (it even works for cut flowers and horticulture). Let's change the landscape of food together.





Node Bio

AgriTech – Kenya

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$750K

Current Funding Level

Pre-seed

Previous Funding Details

N/A

Contact Information:

CEO: John Woolsey

Email: john.woolsey@nodebio.tech

Website: https://nodebio.tech/

LinkedIn: https://www.linkedin.com/company/

node-bio/

Short Description

Node Bio develops biological crop treatments that make agriculture more climate-resilient, productive, and sustainable.



Grow For Me



Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$12M

Current Funding Level

Seed

Previous Funding Details

\$500K

Contact Information:

CEO: Nana Opoku Ware

Email: nana@growforme.com Website: www.growforme.com

LinkedIn: https://www.linkedin.com/company/

growformeafrica/

Short Description

GrowForMe is an input and commodity financing, aggregation, and trading platform for African farmers

Our technology works like Mobile Money which allows farmers to sell their commodities at the nearest warehouse and get paid instantly on any mobile wallet.





Hello Tractor

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$20+M

Current Funding Level

Series A

Previous Funding Details

N/A

Contact Information:

Head of Innovation: Susan Njeri Njihia

Email: susan@hellotractor.com Website: https://hellotractor.com

LinkedIn: https://www.linkedin.com/company/

hello-tractor/

Short Description

An agricultural technology company using IOT to connect small-holder farmers across emerging markets with farm equipment owners with excess capacity.





Agro Innova

AgriTech – Ghana

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$4M

Current Funding Level

Seed

Previous Funding Details

\$400K

Contact Information:

CEO: Moses Mallaghan

Email: moses@agroinnovagh.com **Website:** www.agroinnovagh.co

LinkedIn: https://www.linkedin.com/company/

agroinnovagh/

Short Description

Agro Innova is an AgriTech company improving food security in Africa by developing digital innovations to address challenges faced by farmers such as lack of ready market and inputs.





Maua Mazuri

AgriTech – Tanzania

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1.5M

Current Funding Level

Series A

Previous Funding Details

N/A

Contact Information:

Head of Investment: Bennie Mmbaga

Email: bennie@maua.mazuri.co.tz **Website:** https://maua.mazuri.co.tz/

LinkedIn: https://www.linkedin.com/company/ma

ua-mazuri/

Short Description

Maua Mazuri is a team of scientists, expert farmers and sales professionals united by our mission to raise the quality standards for seedlings in African agriculture.

Our goal is to actively contribute to the Tanzanian food supply by laying the foundations for strong and healthy staple food plantlets and seedlings through in-vitro propagation and, by growing plants in our nursery.





Stable Foods

AgriTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Seed

Previous Funding Details

\$600K

Contact Information:

CEO: Andrew Massaro

Email: andrew.massaro@stable-foods.com

Website: www.stable-foods.com

LinkedIn: https://www.linkedin.com/company/

stable-foods/

Short Description

Stable Foods' innovative Irrigation-as-a-Service makes irrigation affordable to 95% of smallholder farmers. Using drip irrigation in place, we transform subsistence farmers into high yield commercial farmers, thereby eliminating food insecurity.





ReNile

AgriTech – Egypt

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$400K

Current Funding Level

Pre-seed

Previous Funding Details

\$85K

Contact Information:

CEO: Hazem Eltawab

Email: hazem@renile.net

Website: renile.net

LinkedIn: https://www.linkedin.com/company/

renile

Short Description

ReNile is an agritech company providing endto-end solutions for smart farming using the internet of things (IoT) and water, air, and soil quality management.

Our monitoring systems offer cutting-edge realtime online analytics that helps enhance production efficiency and reduce consumption of our customer farms.

ReNile provides a complete solution from monitoring farms, alerting in emergencies, controlling, and providing analytics of the best practice model for farming through the online platform.





Kokari Coconuts

AgriTech – Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

N/A

Contact Information:

CEO: Edun Feludu

Email: ebun@kokaricompany.com **Website:** https://kokaricompany.com/

LinkedIn: https://www.linkedin.com/company/

jam-the-coconut-food-company/

Short Description

Kokari Coconuts & Company is a womanowned, tech enabled, vertically integrated company on a mission to create wealth for farmers and health for consumers.

We blend tradition with innovation to create time-tested, wholesome coconut products, carefully crafted for the conscious African woman and her family.





EzyAgric

AgriTech - Uganda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$2.5M

Contact Information:

CEO: William Luyinda

Email: williamluyinda@ezyagric.com/ **Website:** https://about.ezyagric.com/

LinkedIn: https://www.linkedin.com/company/

ezyagric/

Short Description

EzyAgric is an agtech company that integrates ICT in the delivery of production and marketing services to farmers, and value chain digitization to agribusinesses that work with farmers. Through our value chain digitization platform.

EzyAgric, and our network of community-based agricultural service providers, village agents, we bridge the information and service delivery gap between farmers and agribusinesses.





MazaoHub Precision Agriculture Inc

AgriTech – Tanzania

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$3.5M

Current Funding Level

Seed

Previous Funding Details

\$200K & raising \$1,5M for 2024.

Contact Information:

CEO: Geophrey Tenganamba

Email: info@mazaohub.com

Website: https://www.mazaohub.com/

LinkedIn: https://www.linkedin.com/company/

mazaohub-climate-agriculture-erp/

Short Description

Al that analyzes climate data, generating guides & management on farms, fertilizers, crops, water, weather, pests, financials, supply chain, finance for farmers and food companies for growth & sustainability.



McQuillian Farms

AgriTech – Zambia

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Pre-seed

Previous Funding Details

\$250K self, friends and family

Contact Information:

CEO: Adam Camenzuli

Email: adam@camenzu.li

Website: https://adamcamenzuli.com/

LinkedIn: https://www.linkedin.com/in/adamc

amenzuli/

Short Description

We use RFID technology to manage a 50-acre organic farm in Malawi growing and storing maize, soya, groundnuts, beans, chilli peppers and raising a growing herd of high-quality organic beef.





Ntakye

AgriTech – Uganda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Pre-seed

Previous Funding Details

\$30K pilot funding

Contact Information:

Director: Alan Mugalu-Ntale

Email: amugalu@ntakye.com **Website:** https://ntakye.com/

LinkedIn: https://www.linkedin.com/in/ntakye-

6b310a64/

Short Description

Ntakye specializes in sustainable protein and horticultural crop production. Our smart farming equipment prioritizes environmental preservation and farmer community empowerment, revolutionizing agriculture for a brighter, more sustainable future.





Winich Farms

AgriTech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$10M

Current Funding Level

Seed

Previous Funding Details

\$3.8M

Contact Information:

CEO: Riches Attai

Email: riches@winichfarms.com **Website:** https://winichfarms.com

LinkedIn: https://www.linkedin.com/company/

winichfarms/

Short Description

Mobile technology that connects informal processors and retailers directly to inventory from smallholder farmers while building them a credit score as they transact.



Sector: Climate Tech

e-Mobility / EV, Clean Tech, Energy, Climate Finance, Water

- 1. Ampersand | Series A
- **2. M-Kopa** | Series A
- **3. Fika Clean Mobility** | Seed
- 4. eWaka | Seed
- **5. Arc Ride** | Series A
- **6. Ebee** | Seed
- 7. Roam Electric | Series B
- 8. Tech City (Tolo) | Seed
- 9. Enzi Electric Motor | Angel
- 10. Kabisa | Seed
- 11. Bio Logical | Series A
- **12. TREEO** | Series A
- 13. Bidhaa Sasa | Self-funded

- 14. Kumulus Water | Seed
- 15. Yo-Waste | Seed
- 16. Shamba Network | Seed
- 17. T-Bin by Urbanet | Self-funded
- 18. Koolboks | Series A
- 19. PayHippo | Seed
- **20. Delta40** | Seed
- 21. Tespack | Seed.





Ampersand

e-Mobility / EV – Rwanda, Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$25M equity, \$45M debt

Current Funding Level

Series A

Previous Funding Details

\$34M

Contact Information:

CEO: Joshua Whale

Email: josh@ampersand.solar

Website: https://www.ampersand.solar/ **LinkedIn:** https://www.linkedin.com/co

mpany/ampersand-emobility/

Short Description

Ampersand powers over 2000 vehicles, focusing on commercial taxi. It offers a mass-market EV costing less to acquire and 35% less to operate and supports policy frameworks for e-mobility in Rwanda and Kenya.



M-KOPA



Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$10M - \$20M

Current Funding Level

Series A

Previous Funding Details

Funded internally by existing parent company & shareholders

Contact Information:

MD: David Damberger

Email: david.damberger@m-kopa.com Website: https://www.m-kopa.com/ **LinkedIn:** https://www.linkedin.com/co mpany/m-kopa/

Short Description

M-KOPA Mobility accelerates the African eMobility sector by providing affordable, connected, and customer-centric financing solutions using M-KOPA's proven asset financing model. We are a subsidiary of M-KOPA Holdings.





Fika Clean Mobility

Clean Tech - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2.5M

Current Funding Level

Seed

Previous Funding Details

N/A

Contact Information:

Founder: Rishiman Kohli

Email: rishi@fikamobility.com

Website: https://fikamobility.com/

LinkedIn: https://www.linkedin.com/co

mpany/fikamobility/

Short Description

FIKA aims to be the leading provider of energy solutions to Electric Vehicles (EVs) through Smart Battery Technology and interchangeable battery stations across Africa with the ultimate aim of powering these stations via renewable energy, enabling refuelling of electric vehicles at a lower cost and faster speed than conventional electric charging points.





eWAKA Mobility

e-Mobility / EV – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Seed

Previous Funding Details

\$1M

Contact Information:

Founder: Celeste Tchetgen Vogel

Email: celeste@ewaka.tech

Website: https://www.ewaka.tech/

LinkedIn: https://www.linkedin.com/co

mpany/ewaka/

Short Description

eWAKA offers durable IoT enabled electric cargo bikes and motorcycles designed specifically for African roads. our fleet management, maintenance and repair services ensure high uptime for efficient last mile delivery and commuting.





Arc Ride

e-Mobility / EV – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$30M

Current Funding Level

Series A

Previous Funding Details

\$10M equity

Contact Information:

Senior PM: Judith Otieng

Email: judith.otieng@arcrideglobal.com **Website:** https://arcrideglobal.com/#/home **LinkedIn:** https://www.linkedin.com/compa
ny/arc-ride/

Short Description

ARC Ride started in 2020 with a mission to decarbonize mobility in Africa by providing affordable, reliable and clean transport solutions with its electric vehicles backed by a robust Battery-as-a-Service (BaaS) infrastructure. Powering mobility with our bespoke electric Bidii Boda and partnerships with leading OEMs.





Ebee Mobility

e-Mobility / EV – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$23M

Current Funding Level

Seed

Previous Funding Details

N/A

Contact Information:

GM: Olivia Lamenya

Email: olivia@ebee.africa **Website:** https://ebee.africa/

LinkedIn: https://www.linkedin.com/compa

ny/ebee-africa/

Short Description

eBee is a pan-African e-mobility company that is economically empowering people and businesses through affordable e-mobility while reducing Co2 emissions & pollution in congested African cities. Our electric bicycles are designed and built in Kenya and are 2 to 3 times more affordable than petrol motorbikes. Charging them is as fast and easy as charging a phone.





Roam Electric

e-Mobility / EV – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$50M of which approximately \$25M in equity and equal in debt

Current Funding Level

Series B

Previous Funding Details

Recently closed a \$24M round of equity & debt

Contact Information:

CFO: Rajal Upadhyaya

Email: rajal.upadhyaya@roam-electric.com **Website:** https://www.roam-electric.com/ **LinkedIn:** https://www.linkedin.com/compa ny/roamofficial/

Short Description

Roam is a technology-driven electric mobility company that designs and develops electric motorcycles and electric buses for emerging markets, starting in Kenya. These two products can offset the most amount of carbon emissions globally (more than 90% reduction for motorcycles and 80% for electric buses), reduce local emissions in urban areas, and at the same time create the most financial value for end-users.

The mission remains to provide low-cost, and low-emission transport solutions for the vast population across Kenya and the greater African continent who primarily rely on public transport to get around. We are actively working towards a future where Africans can all move around in a sustainable, unfragmented public transport sector, a future free of climate disasters. Roam is going after a large opportunity and is currently hundreds of people strong, all working to actualize this electric future.





Tech City Plc (Tolo)

e-Mobility / EV – Ethiopia

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$300K

Current Funding Level

Seed

Previous Funding Details

\$40K

Contact Information:

CEO: Tibebe Solomon

Email: tibebesolomon76@gmail.com

Website: https://tolo9558.com/

LinkedIn: https://www.linkedin.com/compa

ny/tolo-transport/

Short Description

Tolo Transport Is a reliable, timely, safe and standard bike taxi services company that is using Call centres (9558), Application (Tolo ET), and easy money platforms to make our bikes easy and ever ready for the individuals or people of Addis Ababa, Ethiopia.





Enzi Electric Motor

e-Mobility / EV – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Angel

Previous Funding Details

\$1.25M

Contact Information:

COO: Musyoki Muindi

Email: musyoki@enzimotors.com **Website:** https://enzimotors.com/

LinkedIn: https://www.linkedin.com/compa

ny/enzimotors/

Short Description

Enzi seeks to convert the Kenyan motorcycle market of over 2M units from petrol to electric battery power. We are building a network of charge and swap stations to enable battery swaps.

We have deployed a proprietary cloud based asset tracking platform to support the business by managing battery health and security.

We work closely with the boda boda community and their existing relational organizational structures to build mutually beneficial relationships enabling shared prosperity. We are a Kenyan business built to last by aiming to be profitable and sustainable in just 18 months.





Kabisa

E-Mobility / EV – Rwanda

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$3M

Current Funding Level

Seed

Previous Funding Details

\$600K

Contact Information:

Co-Founder: Lukas Lukoschek

Email: lukas@gokabisa.com

Website: https://www.gokabisa.com/

LinkedIn: https://www.linkedin.com/company

/gokabisa/

Short Description

Kabisa is an East African electric vehicle dealership that builds an ecosystem around EV sales, EV charging, and EV maintenance.

Kabisa focuses on introducing EVs to businesses in Rwanda and Kenya.





Bio Logical

Climate Tech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1.3M

Current Funding Level

Series A

Previous Funding Details

\$1M

Contact Information:

Co-Founder: Rory Buckworth

Email: rory@bio-logical.green

Website: https://www.bio-logical.green/

LinkedIn: https://www.linkedin.com/compa

ny/bio-logical/

Short Description

Bio-Logical sequesters carbon and builds the climate resilience of smallholder farmers by deploying biochar carbon removal technology at scale.





TREEO|Fairventures Digital GMBH

Climate Tech – Uganda, Indonesia, Germany

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

€5M

Current Funding Level

Series A

Previous Funding Details

€2.8M

Contact Information:

Country Director: Mucunguzi Joshua

Email: joshua.mucunguzi@treeo.one

Website: https://treeo.one/en/

LinkedIn: https://www.linkedin.com/co

mpany/treeo-one/

Short Description

TREEO leverages its single-tree monitoring technology to deliver accurate, traceable, nature-based CO2-removals (CDR) through afforestation and reforestation projects. Our innovation gives tree growers access to the carbon removal market while safeguarding the corporate reputation of our clients with transparent and data-driven climate action.





Bidhaa Sasa

Climate Tech – Kenya, Uganda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$2M in equity

Current Funding Level

Self-funded

Previous Funding Details

\$5+M raised in equity and debt

Contact Information:

COO: David Disch

Email: david.disch@bidhaa.co.ke

Website: www.bidhaa.co.ke

LinkedIn: https://www.linkedin.com/company/bidhaa

-sasa/

Short Description

Bidhaa Sasa leverages cutting-edge metering technology and carbon finance to scale electric cooking solutions in rural Kenya and Uganda through asset financing and a women-towomen sales network.





Kumulus Water

Clean Tech – France

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

€2M - 3M

Current Funding Level

Seed

Previous Funding Details

€1M Pre seed round / \$1.2M bridging round

Contact Information:

HOM: Hedi Dhaouadi

Email: hdhaouadi@kumuluswater.com

Website: Kumuluswater.com

LinkedIn: https://www.linkedin.com/company

/kumulus-water/

Short Description

We turn air into fresh drinking water. We create technological solutions that turn access to water more sustainable and affordable.





Yo-Waste Limited

Climate Tech – Uganda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$650K

Current Funding Level

Seed

Previous Funding Details

\$150K

Contact Information:

CEO: Martin Tumusime

Email: tumusiime@yowasteapp.com/ **Website:** https://yowasteapp.com/

LinkedIn: https://linkedin.com/company

/yo-waste/

Short Description

Yo-Waste is a tech-enabled waste management company that offers waste collection and recycling solutions.





Shamba Network

Clean Tech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Seed

Previous Funding Details

Raised a pre-seed of \$100K from Outlier Ventures.

Contact Information:

CEO: Kennedy Nganga

Email: kennedy@shamba.network **Website:** https://shamba.network

LinkedIn: https://www.linkedin.com/company

/shambanetwork/

Short Description

We simplify access to carbon markets for farmers and unlock new financial opportunities for them.





T-Bin by Urbanet

Climate Tech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Pre-seed

Previous Funding Details

\$50K

Contact Information:

CEO: Eddy Gitonga

Email: eddygitonga@live.com

Website: https://t-bin.org/

LinkedIn: https://www.linkedin.com/in/eddygit

onga/

Short Description

T-Bin is a patented smart intelligent solar powered waste bin that not only protects our communities from pollution and flooding but also provides a lighted 24 hour environment as well as surveillance features.

It also comes with a twin digital smart screens to provide relevant information and waste management education for increase in recycling to the public alongside inbuilt free fast internet connection through Wi-Fi.

We design and manufactures sustainable smart waste bins converting trash into crypto.





Koolboks

Climate Tech – Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$20M

Current Funding Level

Series A

Previous Funding Details

\$2.5M

Contact Information:

CBO: Natalie Casey

Email: natalie@koolboks.com

Website: https://www.koolboks.com/

LinkedIn: https://www.linkedin.com/company/

koolboks

Short Description

Koolboks, is making refrigeration affordable, and reliable through ice battery technology which provides 24/7 cooling and Paygo for flexible payments. Additionally, it includes USB features, for lightning and charging.





Payhippo

Climate Tech - Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1.3M (Pre-series A)

Current Funding Level

Seed

Previous Funding Details

\$4M seed & pre-seed

Contact Information:

CEO: Dami Olawoye

Email: dami.olawoye@payhippo.ng

Website: www.payhippo.ng

LinkedIn: https://www.linkedin.com/company/

payhippo/

Short Description

We are enabling Africa's green economy with Al driven finance solutions which create environmental and social impact.

We finance renewable energy adoption and enable carbon market growth.





Delta40

Climate Tech – Kenya

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$5M (\$3M already committed)

Current Funding Level

Seed

Previous Funding Details

\$2M grants

Contact Information:

CSO: Tyler Karahalios

Email: tyler@delta40.com

Website: https://www.delta40.com/

LinkedIn: https://www.linkedin.com/company/

delta40-studio/

Short Description

Delta40 is a VC Investor & Venture Studio reimagining the way we invest in and support entrepreneurs in Africa.

We invest in African and Female Founders on the frontlines with innovative solutions that can scale. Then, Delta40's venture studio team and network of partners provide unique, tangible, hands on support CEOs need to drive growth from idea to pan-African scale and exit.





Tespack

Energy – Finland

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Seed

Previous Funding Details

\$1.2M

Contact Information:

CSO: Simon Engelbrecht

Email: simon@engelbrecht.dk

Website: https://www.tespack.com/

LinkedIn: https://www.linkedin.com/company/

tespackItd/

Short Description

We specialize in providing micro-grid solutions to bring energy and Internet ACCESS to distant and challenging markets.



Sector: Others: Insurtech, Healthtech, eCommerce, FoodTech, Transport/Logistics, SAAS, Edtech, Digital ID, Travel & Leisure, Connectivity / IoT, Professional Services, Data, Automotive, HRTech

- 1. Paddy Cover | Pre-seed
- 2. Octamile | Angel
- 3. Inclusivity Solutions | Series A
- 4. Awabah | Seed
- **5. WellaHealth** | Seed
- **6. OneHealth** | Seed
- **7.Ponea Health** | Seed
- 8.Neural Labs Africa | Angel
- 9.Byon8 | Seed
- 10. emkaystore | Seed
- 11. ShopNest | Seed
- **12. Freego** | Pre-seed
- 13. Uzazi Hub | Angel
- 14. Mwangi Kenya | Series A
- **15.Letaji** | Angel
- **16. Sparkles** | Pre-seed
- 17. Homemade | Pre-seed
- **18. Poslik** | Pre-seed

- 19. WaziEats Plc | Pre-seed
- 20. SamaLife | Pre-seed
- 21. Chaw Central | Seed
- 22. Safiri | Pre-seed
- 23. Duhqa | Seed
- 24. Weego | Seed
- 25. RedeLink | Seed.
- 26. Mainstack | Pre-seed
- 27. Sync | Angel
- 28. Terminal Africa | Series A
- 29. Zydii | Seed
- **30. Disheey** | Angel
- **31. Wfrley** | Self-funded
- **32. Thrivin, Inc** | Seed
- **33. Strong Start** | Angel
- **34. Edusko** | Pre-seed
- **35. Quantum Analytics** | Pre-seed
- **36. Akoda** | Pre-seed

- 37. Flexi SAF Edusoft | Series A
- 38. Alt School Africa | Seed
- **39. Iceaddis** | Self-funded
- 40. SourceID | Seed
- 41. Roambuddy | Self-funded
- 42. Koala Duka | Seed
- **43. Viamo** | Series B
- 44. Be Wiireless | Series A
- 45. Tausi Appe | Seed
- 46. CFO Lead | Self-funded
- **47. Kolaborate** | Pre-seed
- 48. Trends | Seed
- **49.** AutoPax | Self-funding
- 50. Peach Cars | Seed
- **51. Afriwork** | Self-funded
- **52. Sabi LLC** | Self-funded





Paddy Cover

InsurTech – Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$750K

Current Funding Level

Pre-seed

Previous Funding Details

Catalyst Fund

Contact Information:

COO: Tobi Obasa

Email: to@paddycover.com

Website: www.paddycover.com

LinkedIn: https://www.linkedin.com/co

mpany/paddycover/

Short Description

Imagine an insurance realm where accessibility meets innovation. PaddyCover disrupts the norm by partnering with top insurers and aggregators, crafting tailored insurance solutions on a user-friendly platform.

From Life to Health & Wellbeing coverage, we redefine prevention against risks. With a keen focus on resilience.

Join us in revolutionizing the future of insurance – an investment in PaddyCover is an investment in a smarter, more accessible, and proactive approach to risk management.





Octamile

InsurTech – Nigeria, Kenya, Ghana, Uganda

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Angel

Previous Funding Details

\$700K

Contact Information:

CEO: Gbenro Dara

Email: gbenro@octamile.com **Website:** www.octamile.com

LinkedIn: https://www.linkedin.com/company/

octamile/

Short Description

Octamile is democratizing insurance accessibility in Africa. We digitize and automate the Insurance value chain, eliminating friction. Businesses, employees, and their customers benefit from seamless insurance experiences, enabling widespread coverage.





Inclusivity Solutions

InsurTech – South Africa

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$7M

Current Funding Level

Series A

Previous Funding Details

\$3M

Contact Information:

CEO: Indira Gopalakrishna

Email: indira@inclusivitysolutions.com **Website:** https://inclusivitysolutions.com/

LinkedIn: https://www.linkedin.com/company/

inclusivity-solutions/

Short Description

Most emerging market consumers face insurable risks, yet over 97% of the population use coping mechanisms other than insurance because they can't access appropriate and affordable insurance.

We are an inclusive insurtech solving this problem by leveraging technology and embedding insurance into platforms and services that consumers already use.

We operate in 8+ African countries and have > 2 million customers on our platform. We have partnered with some of the biggest brands on the continent- MNOs like Orange, Airtel, MTN, Safaricom, banks like FNB, Stanbic, Equity Bank and digital native fintechs like MFS Africa, MPost, Instafinance etc.



Awabah

InsurTech - Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$150K

Current Funding Level

Seed

Previous Funding Details

\$50K

Contact Information:

CEO: Tunji Andrews

Email: tunji@awabahng.com **Website:** https://awabahng.com/

LinkedIn: https://www.linkedin.com/company/

awabah/

Short Description

Awabah provides cost-efficient working benefits for small business owners and their workers, with a monthly subscription service that gives access to health insurance, micro pension, life insurance, and accident cover for a single cost of \$3.



Wellahealth Technologies



HealthTech - Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$1.5M

Contact Information:

CEO: Dr. Ikpeme Neto

Email: neto@wellahealth.com **Website:** www.wellahealth.com

LinkedIn: https://www.linkedin.com/company/

wellahealthtech/

Short Description

Wellahealth helps health insurers use digital technology to manage health benefits within pharmacies and distribute micro-health plans to the mass market.





Onehealth

HealthTech - Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$3M

Current Funding Level

Seed

Previous Funding Details

\$600K

Contact Information:

CEO: Adeola Alli

Email: adeola.alli@onehealthng.com

Website: onehealthng.com

LinkedIn: https://www.linkedin.com/company/

onehealthng/

Short Description

OneHealth is an online Pharmacy and healthcare platform providing access to medicines and healthcare solutions for individuals and healthcare providers.





Ponea Health Holding BV

HealthTech – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$3M

Current Funding Level

Seed

Previous Funding Details

Angels of \$ 6M SAFE Notes & Convertible Notes. Multiple SAFE rounds since 2020

Contact Information:

Co-Founder: Akshay Shah

Email: ashah@poneahealth.com **Website:** https://www.ponea.com/

LinkedIn: https://www.linkedin.com/company/

ponea-health/

Short Description

Health SaaS Platform to achieve consumercentric rapid digital transformation to deliver transparent & convenient access to healthcare products & services including insurance & UHC





Neural Labs Africa

HealthTech – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Angel

Previous Funding Details

\$200K angel Investment, grants, accelerator.

Contact Information:

CEO: Tom Kinyanjui

Email: tom.kinyanjui@neurallabs.africa

Website: https://neurallabs.africa/

LinkedIn: https://www.linkedin.com/company/

neural-labs-africa/

Short Description

An innovative medical technology company leveraging Deep Learning & Computer Vision to screen medical for radiologists and hospitals in real-time to identify common indicators of Tuberculosis, Pneumonia, as well as Lung, Breast and prostate cancer.





BYON8

HealthTech – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$2.3M

Current Funding Level

Seed

Previous Funding Details

\$3.4M

Contact Information:

CEO: Joseph Murad

Email: josef.murad@byon8.com **Website:** https://www.byon8.com/

LinkedIn: https://www.linkedin.com/company/

byon8/

Short Description

BYON8 is a smartphone app that provides affordable and accessible healthcare services through its one-of-a-kind AI symptom checker built for Africa in combination with online doctor consultations and physical care when needed. B2B2C subscription model, 10K MRR, 60% gross profit, developed in the Nordics with 0.5m users and backed by the venture fund of the year (People Ventures). Partnered with the top 3 insurers in the region and Safaricom to distribute the solution to >40m users in the next 2 years.





emkaystore

eCommerce - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

Bootstrapped

Contact Information:

CEO: Maxine Wambui Kinyua

Email: maxinek@emkaystore.com

Website: emkaystore.com

LinkedIn: https://www.linkedin.com/co

mpany/emkaystore/

Short Description

Emkaystore is a beautytech platform that uses Al and ML offer virtual skin analysis and personalized product recommendations for the African woman.

To complement this, we offer an integrated ecommerce facet where clients can seamlessly purchase the recommended products, creating a holistic beauty shopping experience.





ShopNest

eCommerce - Nigeria

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$750K

Current Funding Level

Seed

Previous Funding Details

N/A

Contact Information:

CEO: Taivo Saks

Email: taivo@postnest.com

Website: https://business.shopnest.africa **LinkedIn:** https://www.linkedin.com/comp

any/shopnest-postnest/

Short Description

A platform that connects social media channels into one business management tool, creating a comprehensive E-commerce ecosystem to manage orders from product publishing, and deal security to delivery handling.





Freego

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Pre-seed

Previous Funding Details

N/A

Contact Information:

CEO: Lucy Mbuthia

Email: lucy@feegor.com

Website: https://www.feegor.com/

LinkedIn: https://www.linkedin.com/company/

feegor/

Short Description

A b2b wholesale marketplace optimizing product sourcing for SMEs across Africa. At Feegor, we provide all businesses an equal opportunity of business transaction from Manufacturer to Retailer.





Uzazi Hub

eCommerce - Uganda

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$200K

Current Funding Level

Angel

Previous Funding Details

Bootstrapped + \$3K Angel

Contact Information:

CEO: Nabifo Wamunga

Email: nabifo@uzazihub.com **Website:** https://uzazihub.com/

LinkedIn: https://www.linkedin.com/company/

uzazihub/

Short Description

Uzazi Hub is a marketplace to help mothers access essential maternity and baby products, solving the fragmented ecosystem and high search costs with our cohesive approach to the crucial first one thousand days of motherhood.





Mwingi Kenya

FMCG - Kenya

Years in operation: 1 – 3 years

How much funding are you looking to raise in the next year?

\$3M

Current Funding Level

Series A

Previous Funding Details

\$950K pre-seed

Contact Information:

Chairman: Andreas Spiess

Email: spiess@3s-p.de

Website: www.mwingi.africa

LinkedIn: https://www.linkedin.com/company/

mwingi-kenya-ltd/

Short Description

Bringing affordable, sustainable products to rural Africa with a tech-enabled franchise business model, building Africa's largest truly rural last mile trading network.





Letaji

eCommerce - Kenya

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$200K

Current Funding Level

Angel

Previous Funding Details

Bootstrapped

Contact Information:

Co-Founder: Gerald Muriuki

Email: gerald@letaji.com/ **Website:** https://letaji.com/

LinkedIn: https://www.linkedin.com/company/

letaji/

Short Description

Letaji is digitizing the construction supply chain in Africa.





Sparkles

eCommerce - Kenya

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$750K

Current Funding Level

Pre-seed

Previous Funding Details

N/A

Contact Information:

CEO: Simon Muriithi

Email: muriithinnovates@gmail.com **Website:** https://www.sparkles.africa/

LinkedIn: https://www.linkedin.com/in/simon-

muriithi-49767516/

Short Description

Sparkles is an online beauty store focused on the African market. The beauty industry is performing very well in Africa and we are raising our pre-seed round.





Homemade by Dropp

FoodTech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$800K

Current Funding Level

Pre-seed

Previous Funding Details

\$50K

Contact Information:

CEO: Tunde Ogunkunle

Email: tunde@getdropp.com

Website: https://tryhomemade.app/

LinkedIn: https://www.linkedin.com/company

/homemade-by-dropp/

Short Description

Homemade is Operating system for restaurants & chefs in Africa- We convert operational chaos into control by empowering restaurants & chefs with everything they need to become successful.





Poslik

FoodTech – Tunisia

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Pre-seed

Previous Funding Details

\$100K

Contact Information:

CEO: Ahmed Taktak

Email: ahmed@poslik.com **Website:** www.poslik.com

LinkedIn: https://www.linkedin.com/in/t

aktakahmed/

Short Description

Poslik is a smart Point-Of-Sale system that helps restaurants manage their business by predicting their sales and purchases.





WaziEats Plc

FoodTech - Cameroun

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$250K

Current Funding Level

Pre-seed

Previous Funding Details

\$10K Catalytic Africa grant

Contact Information:

Founder: Olga Yanda

Email: admin@wazieats.com **Website:** www.wazieats.com

LinkedIn: https://www.linkedin.com/showcase/tea

msynctools/

Short Description

WaziEats is an inclusive food system that strives to supply the community with sustainable local resources and improve the incomes of street vendors by systematizing and optimizing this informal sector through digital approaches.





SamaLife

FoodTech - Senegal

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$150K

Current Funding Level

Pre-seed

Previous Funding Details

100% funded by founders

Contact Information:

CEO: Tomoss Diene

Email: tdiene@samalife.net **Website:** https://samalife.net/

LinkedIn: https://www.linkedin.com/company/sa

malife/

Short Description

SamaLife is a food tech company based in Dakar, Senegal, operating multi-brand restaurants from a dark kitchen, a commercial kitchen optimized for food delivery, to produce and deliver ready-to- eat meals to city residents.





Chaw Central (YC S23)

FoodTech - Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$10M

Current Funding Level

Seed

Previous Funding Details

\$2M

Contact Information:

CEO: Onafuye Tosin

Email: founders@500chow.com

Website: https://www.chowcentral.com/

LinkedIn: https://www.linkedin.com/company/ch

owcentral/

Short Description

Chow Central is an online food delivery platform dedicated to providing a convenient and reliable way for customers to order food from a variety of restaurants and have it delivered to their doorstep.





Safiri

Transport & Logistics – Tanzania

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1.5M

Current Funding Level

Pre-seed

Previous Funding Details

\$100K

Contact Information:

CEO: Abraham Itule

Email: abraham@itule.me

Website: https://www.safiri.app

LinkedIn: https://www.linkedin.com/company/

appsafiri/

Short Description

We've created the digital infrastructure that replaces pen & paper to enable transportation companies to manage all their operations digitally. Travellers can now search, compare, buy tickets & send/track goods online.



Duhqa



Logistics / Transport – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$2M

Contact Information:

CEO: Victor Maina

Email: victor@duhqa.com

Website: https://www.duhqa.com/

LinkedIn: https://www.linkedin.com/company/

duhqa

Short Description

Duhqa is a for profit B2B tech platform connecting markets to product sources in the agricultural and food manufacturing sector.

We are revolutionizing Africa's distribution management of consumer goods to mass markets by providing commerce, financing and logistics solutions!

We operate in the mass markets space 490 million Africans living under \$2 a day.



O) Weego

Weego

Logistics / Transport – Morocco

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$2.5M

Current Funding Level

Seed

Previous Funding Details

\$1.2M

Contact Information:

CEO: Saad Jittou

Email: saad@weegolife.com **Website:** www.weegolife.com

LinkedIn: https://www.linkedin.com/company/

weegoapp/

Short Description

Weego is the first MaaS for Africa and emerging markets. We help our users check real time arrivals of both public and private transportation and buy all their tickets on one single platform.



Redelink



Logistics / Transport – Uganda

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$3.5M

Current Funding Level

Seed

Previous Funding Details

\$420K

Contact Information:

CEO: Daniel Mukisa

Email: daniel@ride-link.com/ **Website:** https://ride-link.com/

LinkedIn: https://www.linkedin.com/company/

ridelinkltd/

Short Description

Ridelink is the B2B platform powering product logistics for businesses of all sizes in East Africa.





Mainstack (Techstars NYC 23)

SAAS - United States

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$3.2M

Current Funding Level

Pre-seed

Previous Funding Details

\$600K

Contact Information:

CEO: Ayo Oyaleke

Email: ayo@mainstack.app

Website: https://www.mainstack.co/

LinkedIn: https://www.linkedin.com/company/the

mainstack/

Short Description

Mainstack uses AI to orchestrate payments for creators and entrepreneurs globally.





Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Angel

Previous Funding Details

\$160K

Contact Information:

CFO: Aminat Amoo

Email: leadership@spurt.group Website: www.teamsync.tools

LinkedIn: https://www.linkedin.com/showcase/tea

msynctools/

Short Description

Sync! empowers teams to collaborate better with an all-in-one people and project management workspace. It enables teams to achieve simple efficiency through the consolidation of process, people and payment management interaction in one platform.





Terminal Africa Inc.

SAAS – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$4M

Current Funding Level

Series A

Previous Funding Details

N/A

Contact Information:

CEO: Nnamdi Okoh

Email: nnamdi@terminal.africa **Website:** https://terminal.africa

LinkedIn: https://www.linkedin.com/company/

terminal-africa

Short Description

Terminal is building Shipper for Africa, the OS for logistics companies in Africa. We're providing digital infrastructure that makes it easy to operate global logistics businesses in Africa.







Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Seed

Previous Funding Details

\$520K pre-seed

Contact Information:

CEO: Joyce Mbaya

Email: joyce@zydii.com **Website:** https://zydii.com/

LinkedIn: https://www.linkedin.com/company/

zydii-ltd/

Short Description

Zydii is the premier localized digital training solution for the African workforce. Our solution is engaging and accessible leading to transformative growth for businesses.





Disheey

SAAS – Kenya

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$50K

Current Funding Level

Angel

Previous Funding Details

Bootstrapped

Contact Information:

CEO: Rachael (Safari) Mugendi

Email: safari@disheey.com

Website: disheey.com

LinkedIn: https://www.linkedin.com/company/

disheey/

Short Description

B2B SaaS leveraging technology and data to help restaurants become operationally effective. We are on a mission to keep restaurants alive.





Wfrley

SAAS - Egypt

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

CEO: Mohamed Mostafa

Email: m.ali@wfrley.com

Website: https://wfrley.com/#/admin

LinkedIn: https://www.linkedin.com/company/

wfrley/

Short Description

Wfrley is an instant marketplace operating in underserved areas. We specialize in fast delivery of supermarket products, fresh produce, and retail items.

Our platform offers a unique Software-as-a-Service (SaaS) solution that empowers retailers and supermarkets to efficiently manage inventory, point-of-sale systems, e-commerce, and delivery operations. We simplify the online selling experience, bridging the gap between offline and online sales, all while serving underserved communities.





Thrivin, Inc

SAAS - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$5M

Current Funding Level

Seed

Previous Funding Details

Founders have funded \$3M to date

Contact Information:

CEO: Bentley Wilson

Email: bentley@thrivin.global **Website:** https://thrivin.global/

LinkedIn: https://www.linkedin.com/company/

thrivin/

Short Description

Thrivin empowers individuals and organizations to thrive through personalized career development, training and seamless talent matching.

We connect talents with opportunity, fueling sustainable careers and organizational growth worldwide.





Strong Start

EdTech – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$200K

Current Funding Level

Angel

Previous Funding Details

Grants from MasterCard Foundation, Family & Friends

Contact Information:

MD: Tej Preet Kaur

Email: tejpreet@strongstart.co.ke **Website:** www.strongstart.co.ke

LinkedIn: https://www.linkedin.com/company

/strong-start-limited/

Short Description

Strong Start is a tech enabled education & training company that offers products and services to families with children aged 0 - 5 years.



Edusko



EdTech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Pre-seed

Previous Funding Details

\$120K

Contact Information:

CEO: Jide Ayegbusi

Email: jide.ayegbusi@edusko.com **Website:** https://www.edusko.com/

LinkedIn: www.linkedin.com/company/edusko/

Short Description

Edusko matches African kids with the right k-12 private schools and finance their education affordably.





Quantum Analytics

EdTech – Nigeria

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$750K

Current Funding Level

Pre-seed

Previous Funding Details

Family round

Contact Information:

Founder: Osagie Jonathan

Email: jonathan@quantumanalyticsco.org **Website:** www.quantumanalyticsco.org **LinkedIn:** https://www.linkedin.com/company/quantum-analytics-ng

Short Description

We are an EdTech start-up enabling Africans and people of color to up-skill and transition into tech careers and global opportunities.





Akoda by LEGA.C Capital

Accelerator - Nigeria

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$10M

Current Funding Level

Pre-seed

Previous Funding Details

N/A

Contact Information:

Managing Partner: Netanela Dawn Duke

Email: nela@legacapital.com **Website:** https://akodafrica.com/

LinkedIn: https://www.linkedin.com/in/nela-

duke-ekpenyong-46a9079b/

Short Description

Akoda is a Climate Accelerator. The initiative is dedicated to advancing biomimicry and biomimetic innovations in Africa, with a primary focus on fostering zero emissions. In partnership with LEGA.C Capital and Consonance, one of Africa's leading firms, the team comprises investment professionals and operators to ensure that we can provide startups with as much value as possible.





Flexi SAF EduSoft

EdTech – Nigeria

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$3M

Current Funding Level

Series A

Previous Funding Details

Family & Friends

Contact Information:

Head of Growth: Usman Ibrahim

Email: usman@flexisaf.com/ **Website:** https://flexisaf.com/

LinkedIn: https://www.linkedin.com/company

/flexisafedusoftlimited/

Short Description

FlexiSAF we are a cloud-based Institution Management System providers, designed to streamline administrative processes and learning management for educational institutions.

The system simplifies fees collection, student enrollment, transcript processing, and learning management all integrated into one user-friendly platform.





AltSchool Africa

EdTech – Nigeria, Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$4.5M

Current Funding Level

Seed

Previous Funding Details

\$3.2M

Contact Information:

CEO: Adewale Yusuf

Email: adewale@altschoolafrica.com **Website:** https://altschoolafrica.com/

LinkedIn: https://www.linkedin.com/school/alt

schoolafrica/

Short Description

AltSchool Africa is a skill to market educational platform that equips Africans for the workforce.





Iceaddis

Accelerator – Ethiopia

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$6M

Current Funding Level

Self-funded

Previous Funding Details

\$3.5M from Master Card Foundation for ecommerce accelerator

Contact Information:

Partnership Lead: Hilina Damte

Email: hilina.damte@iceaddis.com/ **Website:** https://www.iceaddis.com/

LinkedIn: https://www.linkedin.com/company

/iceaddis/

Short Description

Activated Carbon Accelerator powered by Iceaddis - As with actual activated carbon, the carbon of the ventures in the accelerator is activated to certify for credits and generate revenue.





SourcelD

Digital Identity/KYC - Ghana

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$2M

Current Funding Level

Seed

Previous Funding Details

N/A

Contact Information:

COO: Devon Smith

Email: devon@sourceid.tech **Website:** www.sourceid.tech/

LinkedIn: https://www.linkedin.com/comp

any/source-idtech/

Short Description

Our end-to-end KYC software solution assures the centralization of documents, verifies home & work addresses, and utilizes biometrics to verify customers efficiently. We aim to grant enhanced access to financial services through accelerated, yet more accurate, verification practices.





Roambuddy.World

Leisure/Travel – United Kingdom

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$400K

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

CEO: Mandeep Birdi

Email: mandeep.birdi@roambuddy.world

Website: https://roambuddy.world

LinkedIn: https://www.linkedin.com/comp

any/roambuddy-world/

Short Description

Roambuddy. World Ltd's goal is to disrupt the Data Roaming space and save clients over 75% in Roaming fees as they travel abroad. We've already built an eSIM Marketplace platform that is B2B2C focused so we create ancillary services for any companies in the Travel & Tourism Space.





Koala Duka

Market Research - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$600K

Current Funding Level

Seed

Previous Funding Details

N/A

Contact Information:

CEO: Sijmen Weesie

Email: sijmen@koaladuka.com

Website: https://www.koaladuka.com/

LinkedIn: https://www.linkedin.com/comp

any/koaladuka/

Short Description

Koala Duka transforms how kiosk owners in Africa do business. Our core offering is a dashboard platform that provides up-to-date pricing information on bulk purchases of Fast-Moving Consumer Goods (FMCGs).

Typically, kiosk owners spend 3 hours every day comparing procurement prices, and struggle to find the best price at all times. This leads to higher costs and slimmer profits. Koala Duka's platform tackles this issue by offering an easy-to-use tool that compares prices from different suppliers in real time. This enables kiosk owners to buy products at the best available prices, boosting their profit margins.

Our service is specifically designed for the urban micro-retail market and is accessible to users regardless of their tech skills. Overall, Koala Duka is focused on economically empowering small retailers and contributing to fairer market practices.





Viamo

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$30M

Current Funding Level

Series B

Previous Funding Details

\$5M series A in 2021

Contact Information:

COO: Louis Dorval

Email: louis.dorval@viamo.io Website: https://viamo.io/

LinkedIn: https://www.linkedin.com/comp

any/viamoglobal/

Short Description

Viamo is the #1 Digital Platform connecting organizations to the Next Billion users in Africa and Asia. The platform is voice-powered, requires no internet, and is free to end users.





Be Wireless Solutions

IOT – Tunisia

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$10M in 2025

Current Funding Level

Series A

Previous Funding Details

\$2M in equity & debt

Contact Information:

CEO: Karim Kharrat

Email: karim.kharrat@bewireless-solutions.com

Website: https://bewireless-solutions.com/

LinkedIn: https://www.linkedin.com/company/be-

wireless-solutions/

Short Description

Be Wireless Solutions provides a wholistic platform for electricity, water, fuel and gas savings monitoring and Carbone footprint enhancement.





Tausi App

Professional Services - Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$850K

Current Funding Level

Seed

Previous Funding Details

Raised a pre-seed round of \$150K

Contact Information:

CEO: Amos Kimani

Email: amos@tausiapp.com **Website:** https://tausiapp.com/

LinkedIn: https://www.linkedin.com/company/

tausi-app/

Short Description

TausiApp is an innovative beauty tech platform that leverages AI to connect individuals with personalized beauty and grooming services. It empowers beauticians by offering opportunities for self-employment and provides clients with tailored recommendations for their unique needs.

TausiApp redefines the beauty industry by promoting inclusivity, sustainability, and professionalism, making high-quality beauty services accessible and convenient for everyone.



CFO Lead Solutions



Professional Services – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$300K

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

Team Lead: Mary Ndinda

Email: mary@cfolead.solutions

Website: https://www.cfolead.solutions/

LinkedIn: https://www.linkedin.com/company/

cfo-lead-solutions/

Short Description

CFO LEAD SOLUTIONS addresses the financial challenges faced by startups and SMEs with our revolutionary fractional CFO services. Traditional CFOs are often costly, limiting access to crucial financial guidance.

Our solution offers expert advice without the full-time commitment, providing tailored strategies for optimized cash flow, cost control, and sustainable growth. We deliver cost-effective financial leadership, proactively managing risks and empowering businesses to thrive.

By investing in CFO LEAD SOLUTIONS, you support accessible financial expertise, helping us reshape the financial landscape for small and medium-sized enterprises. Join us in turning financial challenges into growth opportunities and be a catalyst for success.





Kolaborate Platforms

Data – Uganda

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$500K

Current Funding Level

Pre-seed

Previous Funding Details

\$30K

Contact Information:

CEO: Pearl Gakazi

Email: pearl@kolaborate.co **Website:** www.kolaborate.co

LinkedIn: https://www.linkedin.com/company/

kolaborate-platforms/

Short Description

Our product/service is a unique combination of a talent marketplace and BPO services.

The talent marketplace provides a diverse pool of skilled professionals, enabling businesses to find the right talent for their project needs, efficiently.

On the BPO front, we offer a range of data services designed to enhance operational efficiency and allow companies to focus on their core competencies.





Trends

Data – United Arab Emirates

Years in operation: Under 1 year

How much funding are you looking to raise in the next year?

\$7M

Current Funding Level

Seed

Previous Funding Details

\$1M

Contact Information:

CEO: Mary-Queenie

Email: maryqueenie@luckydodo.com

Website: https://trends.luckydodo.com/web/LinkedIn: https://www.linkedin.com/company/

trendsbyluckydodo/

Short Description

We are an AI-backed business intelligence SaaS platform providing hyper-local and granular data to brands about their consumer, the industry and their competitors' consumer bases. The data is collected directly from consumers through a free lucky draw on our entertainment website.

We have 25M users and operate across Middle East and Africa.





AutoPax Ltd

Automotive – Kenya

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$1M

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

CEO: Joy Kalua

Email: joy@autopax.net

Website: https://www.autopax.net/

LinkedIn: https://www.linkedin.com/company/

autopaxke/

Short Description

Autopax is driving Africa's green future with our pioneering electric vehicles and top-quality Certified Pre-Owned cars, ensuring affordable, reliable, and sustainable mobility solutions.





Peach Cars

Automotive – Kenya

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$20M

Current Funding Level

Seed

Previous Funding Details

\$5M

Contact Information:

CEO: Kaoru Kaganoi

Email: kaoru@peach-technology.com

Website: https://peachcars.co.ke/

LinkedIn: https://www.linkedin.com/company/

peachcarske/

Short Description

Peach Cars is a used vehicle match-making C to C platform predicated on trust, transparency and circularity - covering the end to end process of buying and selling used cars, including vehicle quality information via 288 points inspection and AI enabled pricing.





Afriwork

Years in operation: 3+ years

How much funding are you looking to raise in the next year?

\$250K

Current Funding Level

Self-funded

Previous Funding Details

Bootstrapped

Contact Information:

CEO: Semegn Tadesse

Email: lsemegn@gmail.com

Website: https://www.freelanceethiopia.com/ LinkedIn: https://www.linkedin.com/company/

freelance-ethiopia/

Short Description

Established in March 2018, Freelance Ethiopia Afriwork is a tech-enabled job matching and freelancing platform. It is equipped to serve startups and small businesses to gain an edge in hiring and talent management.

With over 60,000 job matches and 300,000 users, the product is the de facto platform for SMEs and startups in Ethiopia, registering over 15,000 companies.





Sabi LLC

HRTech – Ethiopia

Years in operation: 1 - 3 years

How much funding are you looking to raise in the next year?

\$250K

Current Funding Level

Self-funded

Previous Funding Details

N/A

Contact Information:

CEO: Abdulaziz Yesuf

Email: abdulazizy@sabi.works **Website:** https://sabi.works/

LinkedIn: https://www.linkedin.com/company/

sabi-works/

Short Description

Sabi is a talent as a service platform that provides affordable and pre-vetted tech talent sourced from Africa to startups and businesses all over the world.





For more information, please contact:

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M: +44(0) 785 269 3897

