

Our differentiators in our presence markets in Africa

- Regionally relevant and skilled bankers.
- Single borrower limit – one of the largest in the market.
- Substantial liquidity for local and foreign currency lending and transacting.
- Large regional and local footprint with deep experience on the continent.
- Strong, in-depth knowledge of local regulations and best market practice.
- Full local proposition to completely service your full value chain.
- Strong connectivity with our headquarters using a world-class international business model.
- Ability to structure complex products.
- Ability to fully integrate systems.
- Risk appetite for expansion with no sector bias.
- High standards of governance.

	Market	Year established	Branches	ATMs	Employees
1	Botswana	1950	32	112	1 117
2	Ghana	1917	63	166	1 146
3	Kenya	1916	87	209	2 146
4	Mauritius	1919	12	40	667
5	Mozambique	2002	46	109	803
6	Seychelles	1959	7	21	262
7	South Africa	1986	611	8 435	36 141
8	Tanzania ABT	1925	15	59	478
8	Tanzania NBC	1925	48	174	994
9	Uganda	1927	40	77	879
10	Zambia	1918	32	100	793
11	Namibia	Representative office			1
12	Nigeria	Representative office			16
13	UK	Representative office			30
14	USA	Representative office			10

Comprehensive solutions



Custody and Security Services

We are a trusted partner to domestic and multinational institutions offering a wide range of securities services solutions to meet the full requirements of institutional investors. We are more than a trusted custodian; our securities experts across markets deliver market expertise to our clients, with a focus on enabling our clients. Our dedicated team of experts, solid operational processes and IT infrastructure makes us the right partner to help you protect and grow your investments and those of your clients.



Investment Banking

Full capabilities delivered from South Africa across the region, including advisory (i.e. M&A, ECM), financing solutions (LCM, DCM, Lev Fin, Project Finance) and Sales, Trading & Research.



Trade and Working Capital

Proposition includes working capital financing, distributor & supplier financing, asset financing, bonds, guarantees and indemnities, as well as import/export financing.



Global Markets

Full suite of Markets products serviced by Cross-Asset Trading teams across presence countries. Fixed Income, Foreign Exchange, Money Market, Syndicate, Prime, Equities & Equity Derivatives.



Liquidity Management

Offering includes overnight and term deposits, money market funds and flexible interest-bearing current accounts.



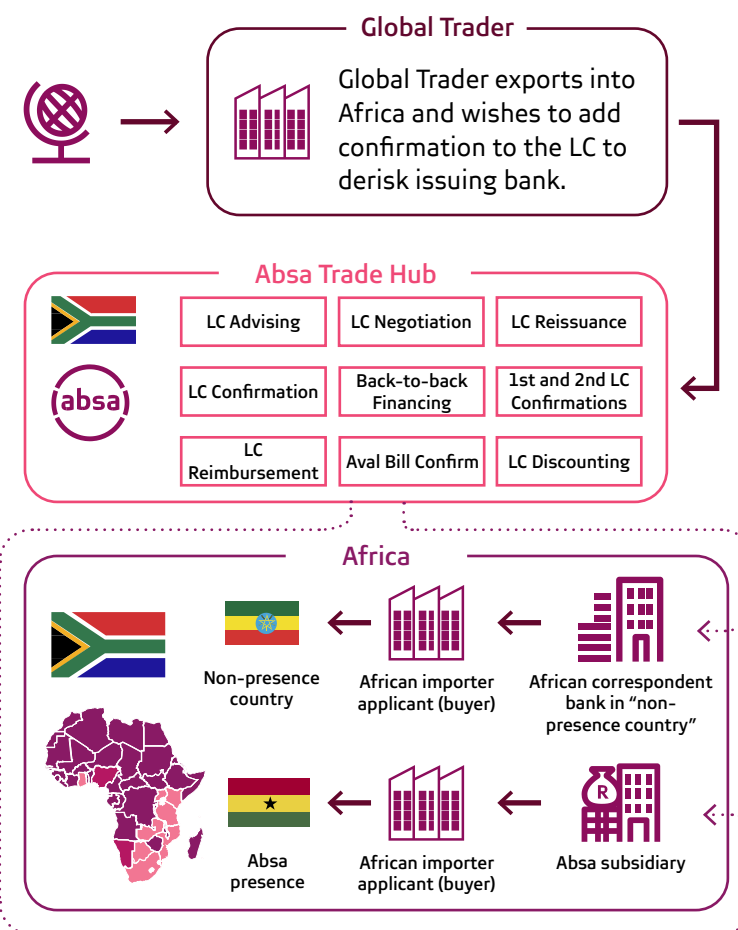
Cash Management

Common internet front-end, wide variety of collections and payments instruments, SWIFT capability, one of the largest branch networks in Africa.

Trade offerings

- Letter of Credit
- Advising, Negotiation
- Confirming, B2B Financing
- Transferable LCs
- Aval Bill Confirmation
- LC Reissuance
- Reimbursements
- Discounts

Programme overview: Through Absa Group Limited International Trade Hub, we're offering a single point of contact to manage all transaction coordination for your trade flows into and out of Africa, and act as the conduit between you and African banks (Issuing Banks) by advising LCs, negotiating (underlying documents), confirming (where required) and honouring reimbursement claims.



Contact us

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